

From: Morelli
To: Microsoft ATR
Date: 1/24/02 5:11pm
Subject: microsoft settlement

Dear Sirs/Madams:

I live in California and have been in the high tech industry for over 10 years. My job in marketing has been to speak with literally thousands of customers about network management software. I spoke mainly to key decision makers and cio's who approve budgets and purchase software. I saw major trends such as a switch in the marketplace from Novell Netware servers to Microsoft Windows. This happened in droves, not because anyone was twisting their arms to switch to Microsoft, but because their products were and are superior.

There is no doubt that microsoft is a very aggressive competitor, but sirs/madams, it seems as though the marketplace realizes that they may not be able to beat microsoft in some instances and are involving government bodies and attorney's to help prevent the possible demise of their own companies.

I know many people who work for microsoft both personally and professionally. This company is by far one of the most top notch companies I've ever seen; from rewarding job performance, to employee benefits, etc, microsoft expects a lot from their employees, and rewards them through generous options programs, paternity leave, etc. This is why they have produced THE BEST products on the market.

I believe the settlement they've offered is fair and just. Please consider this message from one who has an eye on the market through direct customer contact and knows that microsoft has become a superior company on its own merits. To punish inappropriately would be a grave mistake.

Sincerely,

Kathleen Morelli-Parvizi
Scotts Valley, California